



Real Estate.

► Vocabulary



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— Real Estate Vocabulary

- Penthouse – a luxury apartment at the top of a high-rise building.
- Estate – a very large property, usually with land and multiple buildings.
- Gated community – a private residential area with controlled access.
- Turnkey property – ready to move in, requiring no additional work.
- Duplex / Triplex – a residence divided into two or three units.
- Mansion – a very large and luxurious house.
- Villa – a high-end detached house, often near the beach or countryside.
- Square footage – measurement of a property's size.
- Curb appeal – the attractiveness of a property when viewed from the street.
- Appraisal – an expert's opinion of a property's value.
- Mortgage broker – a person who arranges financing for property purchases.
- Closing costs – additional fees paid when finalizing a real estate transaction.
- Amenities – features like a pool, gym, or spa.
- Concierge services – personalized services available in luxury residences.

Hotel Vocabulary

- Boutique hotel – a small, stylish, and often independent luxury hotel.
- All-inclusive resort – accommodation where food, drinks, and activities are included.
- Suite – a set of rooms in a hotel, often luxurious and spacious.
- Penthouse suite – the most exclusive suite at the top of a hotel.
- Five-star / Seven-star hotel – categories indicating the highest luxury.
- Overwater bungalow – villas built on stilts over the sea.
- Butler service – personalized, 24-hour staff assistance.
- Infinity pool – a swimming pool with a visual effect of water extending into the horizon.
- Spa retreat – a hotel or resort specializing in wellness treatments.
- Concierge desk – staff providing personalized services (bookings, recommendations).
- Turndown service – preparation of a hotel room for the night (e.g., lights dimmed, bedding arranged).
- Gourmet dining – high-end cuisine with fine ingredients and presentation.
- Exclusive access – privileges such as private beaches or VIP lounges.
- High occupancy rate – when most of a hotel's rooms are booked.



Useful Phrases for Luxury Real Estate



Describing Properties

- “This residence offers unparalleled views of the coastline.”
- “The property is located in one of the city’s most sought-after neighborhoods.”
- “It combines historic charm with modern sophistication.”
- “The design features seamless indoor-outdoor living spaces.”
- “Every detail has been crafted with the highest level of precision.”
- “This home offers complete privacy and exclusivity.”
- “With its floor-to-ceiling windows, the property is flooded with natural light.”
- “The landscaped gardens provide a sense of tranquil seclusion.”

Useful Phrases for Luxury Real Estate



Selling / Negotiation

- “This is a rare opportunity to acquire a landmark estate.”
- “The property is turnkey and ready for immediate occupancy.”
- “Comparable listings in this area are increasing in value year after year.”
- “It represents not just a home, but a lifestyle investment.”
- “For discerning buyers, this is an address that speaks for itself.”

Describing Hotels

- “Our property is a sanctuary of elegance and refinement.”
- “Guests enjoy bespoke services tailored to their every need.”
- “The suites are designed to provide ultimate comfort and sophistication.”
- “We offer culinary experiences curated by world-renowned chefs.”
- “Each stay includes personalized attention from our dedicated staff.”
- “The spa is a haven of relaxation and rejuvenation.”
- “Our rooftop infinity pool offers panoramic views of the skyline.”
- “We guarantee a stay that is both unforgettable and exclusive.”

Useful Phrases for Luxury Real Estate





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Sales / Upselling

- “May I recommend upgrading to our signature suite for an enhanced experience?”
- “We can arrange private transfers to ensure a seamless arrival.”
- “This package includes exclusive access to the executive lounge.”
- “We specialize in creating once-in-a-lifetime experiences for our guests.”
- “For a truly memorable occasion, I suggest our private dining under the stars.”

Useful Phrases for Luxury Real Estate



Basic Hotel Receptionist Sentences

Welcoming Guests

1. “Good morning/afternoon, welcome to [Hotel Name]. How may I help you?”
2. “Do you have a reservation with us?”
3. “May I have your passport or ID, please?”
4. “Could you please fill out this registration form?”
5. “How many nights will you be staying with us?”

During Check-in

1. “Your room is ready. Here is your key card.”
2. “Your room number is [XXX], located on the [X] floor.”
3. “Breakfast is served from 7:00 to 10:30 in the restaurant.”
4. “Check-out time is at 12:00 noon.”
5. “If you need anything, please dial ‘0’ for reception.”



Basic Hotel Receptionist Sentences

Providing Services / Information

1. "Would you like us to arrange a taxi for you?"
2. "The gym and spa are located on the second floor."
3. "Wi-Fi is complimentary; the password is on your key card."
4. "Do you need assistance with your luggage?"
5. "We can recommend some excellent restaurants nearby."



Basic Hotel Receptionist Sentences

During the Stay

1. "Is everything in your room to your satisfaction?"
2. "Please let us know if you need extra towels or amenities."
3. "I'll send housekeeping to your room right away."
4. "We are happy to offer you a wake-up call. What time would you like it?"
5. "There is a concierge desk available for tour bookings and tickets."



Basic Hotel Receptionist Sentences

Check-out

1. "Did you enjoy your stay with us?"
2. "May I have your room key, please?"
3. "Would you like me to prepare a copy of your bill?"
4. "We hope to welcome you again soon."
5. "Have a safe journey!"



Homework & Exercises



1. Matching Exercise

Match the luxury vocabulary with the correct definition:

- a) Penthouse
- b) Concierge
- c) Waterfront property
- d) Butler service
- e) Heritage property

- 1. An assistant who provides personalized services in a hotel or residence.
- 2. A luxury apartment at the top of a high-rise building.
- 3. A historic building with cultural value.
- 4. A private estate located directly by the sea, lake, or river.
- 5. Personalized staff assistance available 24/7.



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Homework & Exercises



Complete the sentences with the correct term: villa, skyline views, amenities, estate, turnkey.

1. This luxury _____ is located on the French Riviera.
2. The apartment offers breathtaking _____ of Manhattan.
3. The property comes fully furnished; it's completely _____.
4. Guests can enjoy world-class _____ such as a spa and infinity pool.
5. The family owns a private _____ with landscaped gardens.



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Homework & Exercises



Use: suite, spa retreat, infinity pool, executive lounge, private cabana.

- 1.They upgraded to the presidential _____ for their honeymoon.
- 2.The resort is famous for its wellness programs in the _____.
- 3.Guests can relax by the rooftop _____ with ocean views.
- 4.VIP members have access to the _____ with complimentary drinks.
- 5.By the beach, each guest can enjoy a _____ for maximum privacy.



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Homework & Exercises



Fill in the missing words:

1. “This home offers complete _____ and exclusivity.”
2. “Our property is a sanctuary of _____ and refinement.”
3. “The design features seamless _____-outdoor living spaces.”
4. “For discerning buyers, this is an _____ that speaks for itself.”
5. “Each stay includes personalized _____ from our dedicated staff.”



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Homework & Exercises



Complete the sentences with the right tense (Present Simple or Present Continuous):

1. The hotel usually _____ (serve) breakfast until 10:30.
2. Right now, the receptionist _____ (check in) two new guests.
3. Luxury properties often _____ (include) private swimming pools.
4. At the moment, the guests _____ (enjoy) cocktails in the sky bar.
5. This villa _____ (offer) panoramic views of the mountains.

Homework & Exercises



Polite Questions Practice

Rewrite the sentences more politely, as a receptionist would say:

1. What time do you want a wake-up call?
2. Give me your passport.
3. Do you want to upgrade your room?
4. Pay your bill now.
5. Do you need towels?

Homework & Exercises



Rewrite the sentences using the given word:

1. This apartment has a beautiful view. (skyline views)
2. The house is ready to move in. (turnkey)
3. The hotel offers many services. (amenities)
4. The villa is located by the sea. (waterfront property)
5. The mansion is very private. (secluded)



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Homework & Exercises



Fill in the missing parts with your own sentences:

Receptionist:

“Good evening, welcome to our hotel. _____?”

Guest: “Yes, I have a reservation under the name Johnson.”

Receptionist: “Perfect. May I _____?”

Guest: “Of course, here you go.”

Receptionist: “Your suite is on the 10th floor. Breakfast is served at _____.”

Guest: “Thank you very much.”

Receptionist: “It’s our pleasure. _____.”

Homework & Exercises



Writing Task (Real Estate)

Write a short advertisement (6–8 sentences) for a \$10 million luxury villa. Use at least 5 vocabulary words/phrases from the lesson (e.g., penthouse, skyline views, amenities, turnkey, exclusive access, bespoke services).

Homework & Exercises



Writing Task (Hotel)

Imagine you are a receptionist at a luxury hotel. Write a short welcome speech (6–8 sentences) for a VIP guest. Use at least 5 useful phrases from the lesson (e.g., sanctuary of elegance, bespoke services, unforgettable stay, culinary experiences, panoramic views).